webroot®

The Vizada Satellite Network Selects Webroot® Web Security Services for Corporate Malware and WebSecurity Protection

Vizada is the largest independent provider of mobile and fixed connectivity satellite services on the globe. The North American division helps align advanced communication services with users on land, at sea and in flight. However, when the Vizada network began to feel the effects of recurring malware security breaches, it wanted to move to a more sophisticated line of defense to improve its corporate malware protection.

THE PROBLEM

The North American division of Vizada is comprised of 125 seats across four locations and includes a number of mobile users. Until recently, Dave Newbern, manager of applications and infrastructure, and his corporate IT staff, were experiencing a huge onslaught of web-borne viruses and malware.

The network's vulnerability was manifesting in the form of several infected machines per week. "Our desktop appliance just wasn't catching what it needed to catch. We needed to upgrade our corporate malware protection so that it would catch the zero-day web threats we were missing."

Cost was another issue. "Most cloud-based solutions tend to be more expensive, so we had some reservations before we began searching for a vendor." With those concerns in mind, the Vizada team began comparing SaaS solutions.

THE SOLUTION

Newbern and his team engaged in a series of online tours and demos and compared prices across several security companies. Webroot® Web Security Services was among those products reviewed. "We ended up choosing the Webroot SaaS solution because the price was right, it offered the best web security protection and I preferred the interface over the others that I saw," said Newbern.

To be sure, the internet security product was first tested with a small group of employees. Once approved, it was implemented company-wide. "Once Webroot Web Security was rolled out to the entire company, everyone adapted very easily and we saw immediate results."

Other factors that reinforced Newbern's decision included ease of deployment and robust reporting capabilities—both of which were met by the Webroot solution.

WHY **VIZADA** CHOSE WEBROOT:

✔ User friendly administration

✔ Web Security Protection

✔ Easy Deployment

✔ Cost

THE BENEFITS

The North American IT department at Vizada wanted to eliminate the malware security problems they were experiencing in web security. After shopping for the best solution, they selected Webroot Web Security Services for better protection, feasibility and simply because it fit the demands of the large Vizada network.

"Since installing the web proxy, there hasn't been a single infected computer," states Newbern. As a result, the team can spend more time supporting telecommunication projects that span over many different providers and a large number of end users.

"Other vendors may have been able to provide us with something close to Webroot. But the Webroot interface, web security protection, and reporting tools are much stronger than anything we found."

> The interface, web security protection, and tools like reporting **are much stronger than anything we found.**

DAVE NEWBERN, MANAGER APPLICATIONS INFRASTRUCTURE, VIZADA

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